

# KBDi

WESTERN  
AUSTRALIAN  
CHAPTER  
EVENT

Lucky Door Prizes

TUESDAY  
10/11/20  
6.00PM

**IQX UWA**  
MAIN HALL  
8 BROADWAY, CRAWLEY

**KBDi MEMBERS:** FREE  
**NON-MEMBERS:** \$69

**REGISTER AT:**

[kbdimembers.org.au  
/events/wa-nov20](http://kbdimembers.org.au/events/wa-nov20)

**REGISTRATIONS CLOSE:**  
03/11/20

[www.kbdi.org.au](http://www.kbdi.org.au)  
1300 253 223  
[events@kbdi.org.au](mailto:events@kbdi.org.au)



## BE CONNECTED

Network with industry insiders, connect with like-minded professionals and enjoy drinks and canapés, thanks to our event sponsors.

## IMPROVING YOUR SALES WITH NICK FLORIDO

You could be the sharpest designer or the best manufacturer in town, but if selling is 'not your thing', you may be wasting your skills and talent.



In this professional development session, direct sales specialist, Nick Florido, will share his 30-plus years of experience and help you get your head around sales.

He'll outline the value of lead generations, and get you on track to finding the customers right for you and your business.

## BE BOOSTED

Find out how KBDi can support you, with a focus on our four pillars of engagement: knowledge + know-how, business, design and inspiration + innovation.

KBDi CORPORATE PLUS PARTNER

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